

One point of contact for your vessel's every need.



ZUCKER & PARTNER

YACHT CONSULTANTS & MARINE SURVEYORS

Zucker & Partner is an independent German firm that provides consultancy, survey and project management for yachts during all phases, from construction and operations to purchase and resale. We work to German standards with discreet, lean structures and a hands-on approach. **Bespoke** is Z&P's fully customisable management offer where a yacht manager is dedicated to a vessel, covering all matters between owner, crew and ship. It is available for any vessel size, private and commercial.

FIVE AREAS OF EXPERTISE

The five areas represent the pillars of a tailored management plan. Add-on services are available for every request not included. Pricing is quoted per vessel based on size, use and module selection.

01 Core

We provide dedicated shore-based coordination across all matters relating to the owner, the captain and the vessel, ensuring that operational responsibilities are clearly defined, contractors and service providers are properly managed, and the yacht is supported at all times without placing administrative burden on the crew.

- Day-to-day operational planning, coordination and follow-up
- Contractor, supplier and service provider management
- Season planning and itinerary coordination
- Shipyard period support, oversight and follow-up
- Consolidated monthly owner report covering all active areas

02 Technical

We act as the dedicated technical point of contact between the owner, the captain, the shipyard and all service providers, ensuring that maintenance, defect management and statutory requirements are handled in a structured and proactive manner, with technical expenditure monitored continuously against agreed-upon budgets.

- Planned maintenance system oversight, implementation and reporting
- Defect tracking, corrective action coordination and follow-up
- Monitoring of classification society and flag state technical requirements
- Technical expenditure review and control against approved budgets
- Pre and post-season technical coordination

03 Compliance

We ensure the yacht, her certification and onboard procedures remain in full conformity with all applicable regulations, providing structured oversight across flag state, class and statutory requirements to support safe operation and smooth handling of audits and inspections.

- Monitoring and control of all statutory yacht and crew certification
- ISM, ISPS and MLC compliance oversight and flag state coordination
- Audit, inspection and statutory review coordination, including emergency and incident support
- Maintenance of compliance procedures, manuals and records
- DPA and CSO arrangements and insurance coordination, if applicable

04 Financial

We provide full financial oversight of the yacht's day-to-day operations, ensuring that all expenditure is carefully allocated, recorded and reported in a transparent and traceable manner, giving the owner clear visibility and control over costs at all times.

- Day-to-day accounting administration through a dedicated software
- Payment request coordination, approval workflow and execution
- Maintenance of financial records, account structure and supporting documentation
- Budget monitoring, cost control and ongoing financial planning
- Regular financial reporting to the owner and his representatives

05 Crew

We manage all crew administration and compliance requirements, ensuring that employment standards, certification, insurance and documentation are maintained in full conformity with MLC and applicable flag and port state regulations at all times.

- Crew recruitment support, certificate verification and background checks
- Setup and monitoring of crew files, certification matrix and expiry
- Verification of crew insurance cover in line with flag state and MLC requirements
- Payroll statement review and salary benchmarking
- Supervision of crew training, leave, work/rest patterns and rotations

+ Add-On Service

Our offer extends as your situation demands. Each service is scoped and priced individually, and nothing is bundled that you do not need. Further services are available on request, as every mandate is individually structured to reflect the specific needs of the vessel and her owner.

- Procurement: owner supply sourcing and supplier coordination
- Claims Management: H&M, TPL, subrogation and medical claims
- Crew Recruitment: permanent and temporary placement
- Flag Change: full deregistration and new flag registration
- New Build Transition: handover and initial operational support
- Refit Management: Owner's Representative and oversight of refit works

APPLICABLE SAFETY FRAMEWORKS

The following frameworks apply depending on vessel size, flag state and commercial activity. Where mandatory, they are a legal requirement. Where marked as recommended, we consider them best practice for the safe and compliant operation of your vessel.

FRAMEWORK	WHEN IT APPLIES
SMS Lite	Commercial vessels under 24m (SCV / SPVC code). Core safety procedures, emergency checklists and document control. We provide the structure; the captain maintains it. Voluntary for private vessels below 24m.
Mini ISM (Yacht Code SMS)	Commercial vessels from 24m to under 500 GT . Full safety management system, DPA designation, internal audits, NCR tracking and drill oversight. Voluntary for private vessels from 24m.
Mini Full ISM / ISPS / MLC (SOLAS Chapter IX)	Commercial vessels at or above 500 GT or carrying more than 12 passengers. Full ISM, ISPS security plan, CSO arrangements and MLC 2006 compliance. Voluntary for private vessels at or above 500 GT.