

Professional oversight for standalone needs.



ZUCKER & PARTNER
YACHT CONSULTANTS & MARINE SURVEYORS

YachtFlow is primarily designed for vessels below 200GT, with scope to serve larger vessels where the model fits. It is built for owners who would benefit from a professional governance layer around the team already in place. You, your captain and crew continue to manage day-to-day operations as they do today. We provide the professional framework around them: monitoring, reporting, proactive notifications and expert access, delivered through a defined annual hour allocation per tier.

The result is meaningful professional governance at a fraction of the cost of full management, ideal for owners whose vessels do not yet require, or whose operations do not demand, a fully active shore-based management function (Bespoke). All package-included YachtFlow services are performed remotely from our Hamburg office.

THREE YACHTFLOW TIERS

	ESSENTIAL 	PLUS includes ESSENTIAL 	PREMIUM includes PLUS 
Core			
Availability	Single point of contact, reactive	+ proactive follow-up on open items	+ monthly status update regardless of open items
Documentation	Standard digital folder at onboarding	+ active management and periodic review	+ monthly review with gap identification
Technical			
Maintenance	Checklist-based service interval tracking, overdue item flagging	+ periodic structured review with proactive issue identification	+ monthly risk-oriented assessment, full seasonal readiness review with action list
E-logbook	Access only	Configuration and ongoing oversight	+ quarterly cross-check against engine hours and maintenance records
Seasonal Review	Not included	Remote review, written summary to owner	Full review with prioritised action list
Compliance			
Certification Tracking	Key vessel and safety equipment expiry tracking, owner notification	+ structured compliance calendar with advance notification	+ expanded coverage: class surveys, flag state, MLC obligations
Reporting and Coordination	Not included	Not included	Quarterly compliance status report; direct coordination with flag state, class society and insurer
Finance			
Records and Reporting	Platform access for invoice upload; annual financial records review	+ quarterly expense review with categorisation; annual budget preparation	+ monthly variance flagging; quarterly financial summary and budget versus actual review
Payroll	Not included	Monthly review and release coordination	Full oversight including larger and rotational crew complements
Crew			
Administration	Not included	Employment contract templates; MLC documentation review; onboarding administration	+ MLC medical certificate tracking; rotational crew administration
Certification	Not included	Crew certification tracking with advance expiry notification	Full certification overview with renewal and compliance advisory
	Essential €175 / month € 2.100 per year, net excl. VAT	Plus €375 / month € 4.500 per year, net excl. VAT	Premium €800 / month € 9.600 per year, net excl. VAT

SAFETY FRAMEWORKS

SMS Lite is available as a compliance surcharge for commercial and private vessels under 24m on any YachtFlow tier. Mini ISM is available as a surcharge for Premium clients - mandatory for commercial vessels 24m and above, recommended for private vessels from 24m.

Not sure which approach fits your vessel?

Every voyage begins with a conversation.

We take the time to understand your situation before making any recommendation.

Alica Felsch
Yacht Manager
+49 1520 3684529
alica.felsch@zucker-partner.de
www.zucker-partner.de