



YachtFlow

Yacht Management on Demand

YachtFlow provides you with a professional governance framework. Your onboard operations continue as usual. We provide structured reporting, technical and regulatory monitoring, as well as access to specialist expertise through an annual allocation of support hours depending on the selected package.

Primarily designed for yachts under 35 metres and managed remotely from our Hamburg office, YachtFlow provides professional governance at a fraction of the cost of a comprehensive yacht management solution.

We offer three packages:



ESSENTIAL

A dedicated point of contact, structured documentation, and ongoing tracking of maintenance intervals and certificate expiry dates.



PLUS

Includes all ESSENTIAL services, plus active monitoring, quarterly reporting, and payroll review.



PREMIUM

Includes all PLUS services, plus monthly reporting, risk-based technical assessments, enhanced compliance tracking, annual budget planning, and crew management.

Three Packages.

The Right Solution for Every Requirement.

	ESSENTIAL 	PLUS includes Essential 	PREMIUM includes Plus 
CORE			
Availability	• Dedicated point of contact	• Proactive follow-up on outstanding items	• Continuous coordination with the owner and service providers
Documentation	• Structured digital folder	• Regular review	• Monthly completeness review with recommendations for action
TECHNICAL			
Maintenance	• Review of maintenance intervals • Flagging of overdue items	• Regular review with early identification of technical issues	• Monthly review with prioritised recommendations for action
E-Logbook	• Access to the digital logbook (self-setup)	• Access with configuration and regular monitoring	• Quarterly analysis of operational data
Seasonal Review	—	• Pre-season review with a summary for the owner (remote)	• Pre-season and winterisation reviews with prioritised recommendations for action
COMPLIANCE			
Certificate Review, Reporting & Coordination	• Continuous review of yacht certificates and safety equipment	• Structured compliance calendar with quarterly status report	• Coordination with issuing authorities , including classification society, flag state and insurer
FINANCE			
Records & Reporting	• Software access setup • Annual overview of income and expenditure	• Quarterly review of income and expenditure	• Monthly financial report • Annual budget planning
Payroll	—	• Monthly payroll review	• Monthly payroll coordination • Review of crew rotation
CREW			
Crew Administration & Certification	—	• Provision of contract templates • Review of crew certification and onboarding coordination	• Background checks for (rotating) crew • Administration and continuous review of all crew certificates, including renewal guidance
	Essential € 175 / month €2,100 per year, net excl. VAT	Plus € 375 / month €4,500 per year, net excl. VAT	Premium € 800 / month €9,600 per year, net excl. VAT
Safety Framework (additional service)	• <i>Commercially operated yachts of 24 m and above require a documented Safety Management System (SMS) under their flag state's regulations. Below 24 m, depending on the flag.</i> • <i>We assess the requirements for your yacht, build the system and maintain it.</i>		

**Prices as of 2026, subject to change*

**Every Journey Begins
with a Conversation.**
Give us a call.

Alica Felsch – Yacht Manager
 ☎ +49 152 03 68 45 29
 ✉ yachtflow@zucker-partner.de

Eike Jacobs – CEO
 ☎ +49 173 80 99 909
 ✉ eike.jacobs@zucker-partner.de

